NI Chamber
Driving Prosperity

WINNING BUSINESS
In partnership with
Bank of Ireland

AEM

Buyer Profile: AEM Ltd.

Buyer Location: BOX 18

PROCUREMENT REQUIREMENTS:

Maintenance	Electrical Components	Sound Equipment	Apps
Steel Manufacturers	Electrical Cabinets	Air conditioning	Apps for end user and mobile
Stainless Steel Fabrication	Electrical Engineers	Energy Conservation	Migration tools
Vehicle Maintenance	Electrical Equipment	Renewable Energy	Data management
Welding Consumables	Electrical Circuit Boards	Electric charging	Computer equipment recycling
Engineering Consumables	Lighting	Sustainability Consultants	Display stands
Stationery suppliers	Office supplies	Uniform	Safety gear
Safety barriers			

ADDITIONAL REQUIREMENTS: N/A

PURCHASE TIMEFRAME: 3-6 months

NI Chamber
Driving Prosperity

WINNING BUSINESS
In partnership with
Bank of Ireland

Armagh City Banbridge & Craigavon Borough Council

Buyer Profile: Armagh City, Banbridge and Craigavon Borough Council

Buyer Location: BOX 11

PROCUREMENT REQUIREMENTS:

Construction - Maintenance	Shredding	Architectural Services	Consultancy Services
Facilities – Full Building Maintenance	Safety Gear		

ADDITIONAL REQUIREMENTS: Armagh City, Banbridge and Craigavon Borough Council are also undertaking an extensive PEACEPLUS programme, with multiple tenders covering a wide range of community enhancement interventions

PURCHASE TIMEFRAME: 6-12 Months

NI Chamber
Driving Prosperity

WINNING BUSINESS
In partnership with
Bank of Ireland

Belfast City Council

Buyer Profile: Belfast City Council

Buyer Location: BOX 4

PROCUREMENT REQUIREMENTS:

Energy Conservation	Digital Marketing Services	Videography	Financial Services
Sustainability Consultants	Graphic Design	PR Services	Consultancy Services
Advertising Agency	Photography	Event Design/Delivery	

ADDITIONAL INFORMATION: N/A

UPCOMING PROJECTS: N/A

PURCHASE TIMEFRAME: 12+ Months

NI Chamber
Driving Prosperity

WINNING BUSINESS
In partnership with
Bank of Ireland

Belfast City Council

Buyer Profile: Belfast City Council

Buyer Location: BOX 4

PROCUREMENT REQUIREMENTS:

Advertising Agency	Videography
Graphic Design	
Photography	

ADDITIONAL REQUIREMENTS: General consultancy, Enterprise and Business Support

UPCOMING PROJECTS:

- Marketing Services Framework Agreement - this will cover strategic brand services, advertising and media, content.
- Potential Framework Agreement for Enterprise and Business Growth Support.
- Potential Framework Agreement for Technical Assistance (consultancy)

PURCHASE TIMEFRAME: 3-6 Months

NI Chamber
Driving Prosperity

WINNING BUSINESS
In partnership with
Bank of Ireland

DALRADIAN

Buyer Profile: Dalradian

Buyer Location: BOX 12

PROCUREMENT REQUIREMENTS:

Steel Manufacturers	Electrical Engineers	Waste Management	Office Fit-out	Photography
Stainless Steel Fabrication	Electrical Equipment	General Waste	POS Software	Videography
Scaffolding Suppliers	Air Conditioning	Digital Media	Furniture	Human Resources Training and Recruitment
Painting	Renewable Energy	Printers	Design	Canteen Suppliers
Portacabin Hire	Electric Charging	Conferencing Tools	Office Supplies	Hospitality Services (Coffee Van, Corporate Catering)
Vehicle Maintenance	Fuel Suppliers	Telephone Services	Stationery Suppliers	Corporate Hotel Partners
Welding Consumables	Full Building Maintenance	Mobile Phone Services	Uniform	Vehicle Leasing
Insulation	Grounds Maintenance	Office System	Safety Gear	Training
Engineering Consumables	Cleaning Services	Shredding	Safety Barriers	
Civil Engineering	Recycling	Computer Equipment Recycling	Graphic Design	

ADDITIONAL REQUIREMENTS: Dalradian will require a wide range of suppliers

UPCOMING PROJECTS: Dalradian are currently near the completion of the public inquiry into our plans to build a modern underground mine in Tyrone. If approved the project will inject £1 Billion into the local supply chain over the project's minimum 20-year lifespan.

PURCHASE TIMEFRAME: 6-12 Months

SPECIFIC SUPPLIER REQUIREMENTS: Dalradian strongly emphasise collaborating with suppliers who actively measure their carbon footprint and have actionable plans to reduce their own emissions.

NI Chamber
Driving Prosperity

WINNING BUSINESS
In partnership with
Bank of Ireland

Heathrow
Making every journey better

Buyer Profile: Heathrow Airport

Buyer Location: BOX 13

PROCUREMENT REQUIREMENTS:

Civil Engineering	Consultancy Services

ADDITIONAL REQUIREMENTS: N/A

PURCHASE TIMEFRAME: 12+ Months

NI Chamber
Driving Prosperity

WINNING BUSINESS
In partnership with
Bank of Ireland

LARNE PORT

Buyer Profile: Larne Port/ P&O Ferries

Buyer Location: BOX 14

PROCUREMENT REQUIREMENTS:

Maintenance	Reactive Maintenance
Painting	Full Building Maintenance
Engineering Consumables	Grounds Maintenance
Renewable Energy	Marine Works
Electric Charging	Vehicle Leasing
Planned Maintenance	

ADDITIONAL REQUIREMENTS:

UPCOMING PROJECTS: White lining, resurfacing, reroofing, flat roof repairs

PURCHASE TIMEFRAME: 3-6 Months

NI Chamber
Driving Prosperity

WINNING BUSINESS
In partnership with
Bank of Ireland

HARLAND & WOLFF

Buyer Profile: Navantia UK Ltd t/a Harland & Wolff Belfast

Buyer Location: BOX 15

PROCUREMENT REQUIREMENTS:

Maintenance	Scaffolding Suppliers	Computer Equipment Recycling	Freight
Bearing Suppliers	Vehicle Maintenance	Office Supplies	Courier Services
Steel Manufacturers	Electrical Equipment	Stationery Suppliers	Photography
Lift Equipment	Fuel Suppliers	Transportation Services	Videography
Marine Works			

ADDITIONAL REQUIREMENTS: N/A

PURCHASE TIMEFRAME: 3-6 Months

NI Chamber
Driving Prosperity

WINNING BUSINESS
In partnership with
Bank of Ireland

Netcompany

Buyer Profile: Netcompany UK

Buyer Location: BOX 5

PROCUREMENT REQUIREMENTS:

Apps	AI Services
Apps specific to government	Emerging Tech
Apps for end user and mobile	IT Consulting
Migration tools	Conferencing Tools
Data management	

ADDITIONAL REQUIREMENTS: Note that while Netcompany UK list services below for Netcompany as a buyer, Netcompany UK also want to meet with BCO and Defence Manufacturers to advise them about Netcompany's service offering with a particular focus on Trade facilitation.

UPCOMING PROJECTS: Netcompany UK are looking for strategic partners with expertise, products, or new solutions relevant to the following areas:

- Trade & Customs: Innovative solutions optimising the end-to-end supply chain and/or relevant for Trader Support Service, CDS, GVMS or NCTS.
- Public Sector & Border Security: Services supporting HMRC and the Home Office.
- Healthcare: Digital and operational solutions for NHS England and regional NHS Trusts.
- Defence & Manufacturing: Capabilities aligned with the Ministry of Defence and defence manufacturers.
- Transport & Aviation: Systems & services tailored for airports & transport operators.

PURCHASE TIMEFRAME: 6-12 Months

SPECIFIC SUPPLIER REQUIREMENTS: To be considered for integration into the Netcompany UK partner ecosystem, prospective suppliers must meet the following baseline requirements:

- Business Classification: You must be classified as a Small or Medium-sized Enterprise (SME) and registered with Companies House.
- Service Synergy: You must offer an innovative product, platform, or service with a clear, viable pathway for integration into Netcompany's digital transformation portfolio.

We look forward to exploring how your innovations can complement our service offerings and drive mutual growth across these critical sectors.

NI Chamber
Driving Prosperity

WINNING BUSINESS
In partnership with
Bank of Ireland

Northern Ireland Electricity Networks

Buyer Profile: Northern Ireland Electricity Networks (NIE Networks)

Buyer Location: BOX 6

PROCUREMENT REQUIREMENTS:

Maintenance	Electrical Components	Sustainability Consultants	General Waste
Steel Manufacturers	Electrical Cabinets	Fuel Suppliers	Digital Media
Stainless Steel Fabrication	Electrical Engineers	Planned Maintenance	Migration Tools
Scaffolding Suppliers	Electrical Equipment	Reactive Maintenance	Software Licensing
Painting	Circuit Boards	Full Building Maintenance	Data Management
Lift Equipment	Lighting	Grounds Maintenance	IT Consulting
Vehicle Maintenance	Air Conditioning	Cleaning Services	Mobile Phone Services
Engineering Consumables	Renewable Energy	Recycling	Office System
Civil Engineering	Electric Charging	Waste Management	Office Fit-Out
Furniture	Uniforms	Photography	Legal Services
Storage	Safety Gear	Videography	Security Services
Office Supplies	Safety Barrier	PR Services	Consultancy Services
Stationery Suppliers	Sanitiser Dispenser	Web Development	Traffic Management
Leaflets	Advertising Agency	AI Services/ Emerging Tech	Canteen Suppliers
Transportation Services	Digital Marketing Services	Human Resources Training and Recruitment	Hospitality Services (Coffee Van, Corporate Catering etc.)
Freight	Graphic Design	Financial Services	Vending
Courier Services	Sales and Marketing Consultant	Accountancy Services	Hospitality Venues
Corporate Hotel Partners	Vehicle Leasing		

ADDITIONAL REQUIREMENTS:

PURCHASE TIMEFRAME: 12+ Months

SPECIFIC SUPPLIER REQUIREMENTS: All must have a H&S Policy, Quality Management policy, Environmental Policy as a minimum

NI Chamber
Driving Prosperity

WINNING BUSINESS
In partnership with
Bank of Ireland

NIFHA

Buyer Profile: Northern Ireland Federation of Housing Associations (NIFHA)

Buyer Location: BOX 2

PROCUREMENT REQUIREMENTS:

Maintenance	Electrical Components	Sustainability Consultants
Timber Suppliers	Electrical Cabinets	Fuel Suppliers
Steel Manufacturers	Electrical Engineers	Planned Maintenance
Formed copper pipe work	Electrical Equipment	Reactive Maintenance
Scaffolding Suppliers	Circuit Boards	Full Building Maintenance
Painting	Lighting	Grounds Maintenance
Insulation	Air Conditioning	Cleaning Services
Vehicle Maintenance	Renewable Energy	Recycling
Engineering Consumables	Electric Charging	Waste Management
Energy Conservation	General Waste	Clinical Waste
Financial Services		

ADDITIONAL REQUIREMENTS: NIFHA are the representative body of the 19 Registered Housing Associations in Northern Ireland

PURCHASE TIMEFRAME: 6-12 Months

NI Chamber
Driving Prosperity

WINNING BUSINESS
In partnership with
Bank of Ireland

niwater
Delivering what matters

Buyer Profile: NI Water

Buyer Location: BOX 3 and BOX 16

PROCUREMENT REQUIREMENTS:

Maintenance	Electrical Components	Sustainability Consultants	General Waste
Lift Equipment	Electrical Equipment	Fuel Suppliers	Digital Media
Vehicle Maintenance	Lighting	Planned Maintenance	Printers
Civil Engineering	Air Conditioning	Reactive Maintenance	Software Licensing
Stationery Suppliers	Renewable Energy	Full Building Maintenance	Data Management
Uniforms	Cleaning Services	Grounds Maintenance	IT Consulting
Safety Gear	Recycling	Waste Management	Mobile Phone Services
Sanitiser Dispenser	Human Resources Training and Recruitment	Chemical	Office System
Legal Services	Laboratory Supplies	Vehicle Leasing	Training
Security Services			

ADDITIONAL REQUIREMENTS:

PURCHASE TIMEFRAME: 6-12 Months

NI Chamber
Driving Prosperity

WINNING BUSINESS
In partnership with
Bank of Ireland

RYOBI
Global Expertise in Europe

Buyer Profile: Ryobi Aluminum Castings UK Ltd

Buyer Location: BOX 17

PROCUREMENT REQUIREMENTS:

Bearing Suppliers	Waste Management	Freight
Engineering Consumables	Transportation Services	Courier Services
Electrical Components	Pallets	

ADDITIONAL REQUIREMENTS:

PURCHASE TIMEFRAME: 12+ Months

NI Chamber
Driving Prosperity

WINNING BUSINESS
In partnership with
Bank of Ireland

THE LAB
Belfast

Buyer Profile: The Lab

Buyer Location: BOX 7

PROCUREMENT REQUIREMENTS:

3D Building and Modelling	Web Development	Canteen Suppliers	Beverages
Vending			

ADDITIONAL REQUIREMENTS:

UPCOMING PROJECTS: The Lab is about to open a café on the Lisburn Road in Belfast and is looking for local suppliers

PURCHASE TIMEFRAME: Immediate

SPECIFIC SUPPLIER REQUIREMENTS: Local suppliers working with small business

Buyer Profile: Translink

Buyer Location: BOX 8

PROCUREMENT REQUIREMENTS:

Maintenance	Civil Engineering	Vehicle Maintenance	Electrical Charging
Planned Maintenance	Reactive Maintenance	Engineering Consumables	Printers
Grounds Maintenance	Waste Management	General Waste	Safety Gear
Graphic Design	Digital Marketing Services	Software Licensing	Advertising Agency
Human resources training and recruitment	Financial Services	Vending	

ADDITIONAL REQUIREMENTS:

PURCHASE TIMEFRAME: 12+ Months